



PUBLIC HEARING AGENDA ITEM

DATE OF PUBLIC HEARING: September 13, 2016
SUBJECT: Service Agreement with Sierra Detention Systems
FROM: Todd Leopold, County Manager; Ed Finger, Deputy County Manager; Benjamin Dahlman, Finance Director; Kim Roland, Purchasing Manager
AGENCY/DEPARTMENT: Sheriff's Office
HEARD AT STUDY SESSION ON: N/A
AUTHORIZATION TO MOVE FORWARD: <input type="checkbox"/> YES <input type="checkbox"/> NO
RECOMMENDED ACTION: That the Board of County Commissioners Approves the award of a Service Agreement with Sierra Detention Systems

BACKGROUND:

In 2004, Sierra Detention Systems installed a Closed Circuit Television and Security System in the Adams County Detention Center. The system has proprietary software that only Sierra Detention Systems can access. In 2012, the Board of County Commissioners awarded a maintenance agreement for five years to Sierra Detention Systems. This agreement, based on a study performed by the Sheriff's Office in 2011, compared a time and material model to a monthly service agreement. At that time an agreement based on time and materials would have cost the county nearly two and a half times the amount a monthly service agreement would cost. For example, in 2011 the cost for time and materials would have been \$455,000 per year compared to the monthly maintenance agreement at \$180,000 per year.

The Sheriff's Office also analyzed the cost of switching from Sierra Detention Systems to a new security system provider, which proved to be a monumental and expensive endeavor. This process could cost the County an additional 1.5 to 3 million dollars just to gain the same results of continuing the current system with Sierra.

Sierra Detention Systems has proposed a new monthly service agreement. The agreement would be for one year with three one year optional renewals at the following rates:

\$18,214.52 per month for 2016, an annual cost of \$218,574.24
 \$18,760.96 per month for 2017, an annual cost of \$225,131.52
 \$19,323.79 per month for 2018, an annual cost of \$231,885.48
 \$19,903.51 per month for 2019, an annual cost of \$238,842.12

Sierra Detention Systems is on the 2016 list of sole source providers approved by the BOCC.

AGENCIES, DEPARTMENTS OR OTHER OFFICES INVOLVED:

Sheriff's Office

ATTACHED DOCUMENTS:

Resolution

FISCAL IMPACT:

Please check if there is no fiscal impact ☐. If there is fiscal impact, please fully complete the section below.

Fund: 01
Cost Center: 2071

	Object Account	Subledger	Amount
Current Budgeted Revenue:			
Additional Revenue not included in Current Budget:			
Total Revenues:			

	Object Account	Subledger	Amount
Current Budgeted Operating Expenditure:	7825		\$218,574.24
Add'l Operating Expenditure not included in Current Budget:			
Current Budgeted Capital Expenditure:			
Add'l Capital Expenditure not included in Current Budget:			
Total Expenditures:			\$218,574.24

New FTEs requested: ☐ YES ☒ NO

Future Amendment Needed: ☐ YES ☒ NO

Additional Note: